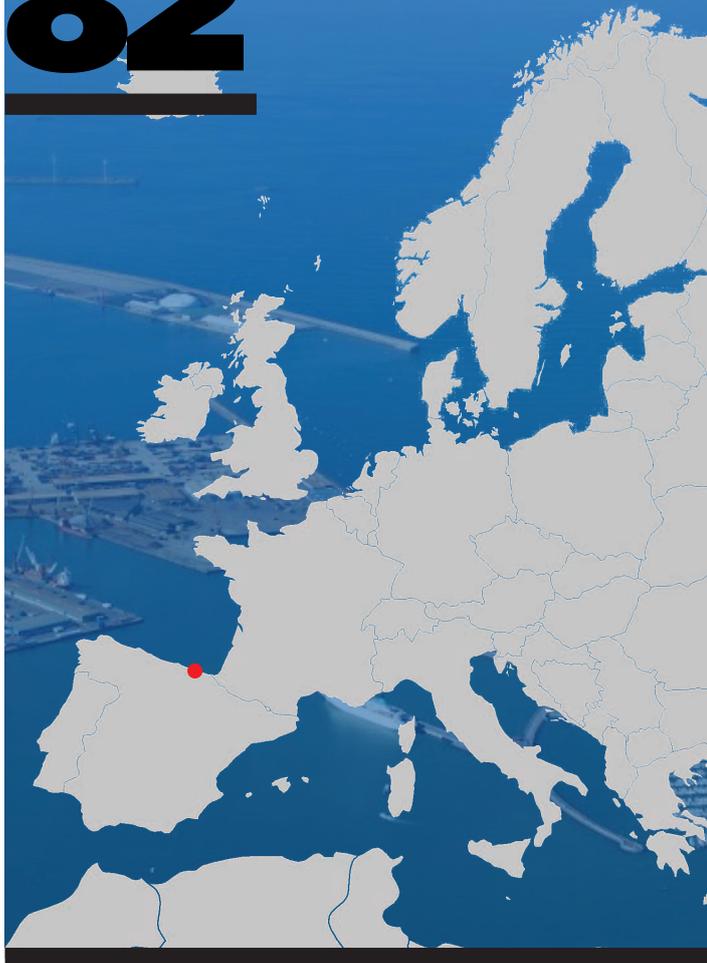


# BILBAO

## NEWS

82



### SUSTAINABLE LOGISTICS

## Towards Europa via Bilbao

In 2017, the volume of foreign trade with a European origin/destination using port of Bilbao installations amounted to 13.7 million metric tons, of which 12.5 million metric tons corresponded to Atlantic European countries. Thus becoming, for another year, **the principal Spanish port for intra-European north - south foreign trade.**

In 2018, figures follow the same trend, representing 18% of the Spanish total.

By countries, in 2017 and up to date this was written in 2018, there have been commercial relationships with almost 40 countries. Headed by Atlantic European countries, the United Kingdom and the Netherlands.

By products, more than 1,000 taric headings were transported by sea in different forms: 6.5 million tons of bulk liquids; 2.4 million metric tons of bulk solids; goods of all sorts transported in containers, 3.1 million metric tons; 1.3 million metric tons of general cargo. Of the latter, almost 470,000 tons were moved by Ro-Ro transport (Trailer / Hold).

A curious anecdote regarding types of products transported is the more than 48 tons of buttons, 152 tons of ball pens, 1,173 tons of sports shoes or 47 tons of articles for magic.

Due to its singular logistical chain, we can also highlight more than 1,565,000 tons (1,565 million Kg) of food products and among them, those stored in the cold chain.

### SERVICIOS PARA TODO SERVICES FOR ALL SORTS OF PRODUCTS

The virtue of a logistical-port community is to bring together all sorts of services responding to the needs of foreign trade, among them:

- Cargo preparation / consolidation / deconsolidation services
- Inland freight for approach or distribution (road / railway) - door to door services
- Customs and administrative procedures (especially with third countries)
- Storage
- Goods / transport insurance

### PRESENT AND FUTURE

All services related to international marine logistics give sea transport a special added value: respect for the environment. One of the objectives at European level, as well as at the level of United Nations member states is sustainable development (ODS), with plans to promote **environmentally clean and efficient transport. Therefore, users of sea transport have integrated these values and made them their own** ■



## GEFCO

### Acquires GLT

Grupo **Gefco** has finalised the purchase of GLT, a Basque-born company specialised in transport between Europe and Morocco. With the incorporation of GLT, **Gefco** strengthens its position and experience in the market, while consolidating and expanding its customer portfolio, particularly in sectors such as fashion, motoring and retail.

Daniel Crespo, director of the industrial projects office of **Gefco**, located in the port of Bilbao, commented: "Morocco is an expanding market with enormous growth potential and now we are in a position to offer our clients a professional tried and tested solution in a versatile and complicated corridor such as the Straights of Gibraltar ■"

## CAIXABANK

### Opens an office in Sidney

**CaixaBank** reinforces its international strategy opening an office in Sidney and thus becoming the only Spanish bank present in the Australian market.



From the new office, located in the financial district of the country's economic capital, **CaixaBank** will offer advice on foreign trade and finance for projects, thus strengthening their international accompaniment of companies. The entity will support foreign trade activities and investment projects of Spanish companies working in Australia as well as Australian companies working in Spain.

Additionally, the office will create greater relationships with local financial institutions, which will mean increased support of **CaixaBank's** client's activities.

With this new office, **CaixaBank's** international banking network is enlarged to 24 points in 19 countries, with 18 representation offices and 6 subsidiaries, present on all five continents ■

## JOINING UNIPORT

### DBA Bilbao Port

In the first quarter of 2018, **Grupo Hafesa**, the hydrocarbon business holding, through their subsidiary **DBA Bilbao Port**, started a new stage in the port of Bilbao.

After 12 million euros of investment in the 2016-2017 period, it has converted the old Biofuel installations of Zierbena into a warehouse and hydrocarbon tax warehouse, with storage with capacity for 55,000 cubic metres of hydrocarbons, the products of which will be destined for the internal Spanish market through their wholesale petroleum operator **Hafesa Energía**.

**Grupo Hafesa**, founded in 2016, aims to become a leader in the Spanish hydrocarbon market with a business model that integrates all distribution and commercialisation phases, from purchasing internationally sourced products for subsequent storage in their tax warehouses, to wholesale commercialisation and, among other things, retail in their fuel station network: **Hafesa Oil** ■



## Exported 35% of its production in 2017

**Petronor** ended 2017 with a new record, processing 10.4 million tons of crude oil and selling 35% of its production abroad, the United States and France being the main clients.

With diesel fuel focused mainly on the national market -only 6% was exported-, petrol is the main export product (65%-70%). Another product commercialised abroad is naphtha, of which Petronor manufactures about 800,000 tons every year and sells it as a raw material to large petrochemical industries in Belgium, Holland and Germany. Propylene has a similar destination, representing almost 3% of total production. 80% of the 270,000 tons of asphalts produced are destined for the south of France.

With 415 ships, **Petronor's** activities amounted to 44% of Port of Bilbao traffic in 2017 ■



### TRANSVOL S.COOP.

## Committed to quality and excellence

**Transvol, S. Coop.** a cooperative of carriers that has been offering bulk transport services mainly for the port of Bilbao since 1972, as well as for industry in the Basque Country and the rest of Spain, is currently undergoing a renovation, both technical and regarding human resources, with the intention of adapting its offer to the changing needs of the economic environment. In this respect, **Transvol, S. Coop.**, has recently adapted its Quality Management System to the new ISO 9001:2015 standard and is immersed in the Innobideak-Kudeabide programme, promoted by Euskalit, Basque Foundation for excellence ■



## Reinforcing its safety protocol

After commissioning a new automated door system for the terminal, **Noatum Container Terminal Bilbao** continues to work on improving procedures to access their installations, in order to increase and guarantee the safety of people in the terminal, especially for the truckers collective.



Video

### WE'LL SEE YOU IN:

#### VALLADOLID

14th November 2018

AC Hotel Palacio de Santa Ana

#### BURGOS

15th Noviembre 2018

Forum Evolución Burgos

For this purpose, a new safety procedure and protocol comes into operation in October, which includes: traffic regulations, operational regulations for loading/unloading containers on trucks, instructions for action in case of accidents, as well as a procedure for evacuating the terminal in case of an emergency.

The new manual is completed with an inspection system that can lead to fines, according to the degree of non-compliance and even prohibition to access in case of repeated breaches ■

### FURTHER INFORMATION:

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## BILBAO EXHIBITION CENTRE

# World Maritime Week 2019 reinforces its thematic meetings

**World Maritime Week 2019 (WMW)** – organized and coordinated by **Bilbao Exhibition Centre** – reinforces its formula as a top-level maritime meeting. It will be held on 12-14th February 2019 and the commercial team of WMW has confirmed that the whole exhibition area is booked and it is currently already closing the titles of the thematic blocks of its four congresses: **SINAVAL, EUROFISHING, FUTUREPORT and MARINE ENERGY WEEK**. In the naval area, focus will be again on profiles such as prescribers (shipping companies and shippers) as congress speakers, and there will also be a military session with a civilian section, with the intervention of sea rescue, customs and Guardia Civil professionals, among others.

The fishing sector will have a session dedicated to tuna freezer ships, confirming the participation of top-level African representatives and another sectorial session focused on the rest of the fleet. Advisory Councils will also take advantage of this space to hold their corresponding meetings.

The **port sector** will focus its programme on digital transformation in all its facets (operations, machinery, and safety) and the so-called “Green Ports”, which will attract operators and port authorities with investment projects. Finally, the energy section will offer sessions about oil & gas, ocean energies and support ships.

An essential event for the sea world ■



## HAIZEA WIND

# Quality acknowledgments record time

The **Haizea Wind Group** plant, opened last May 23rd and obtained in July, in record time, ISO 9001, ISO 14001, ISO 3834-2, EN 1090- 1 and OSHAS 18001 certification from Lloyd's.

At the same time, it finished production of the first sections of wind towers over 100 metres high, in its plant in the port of Bilbao.

This is the first order made for the Danish wind turbine maker Vestas ■



## BERGÉ

# First international shipment for Haizea Wind



At the end of August, **Bergé** made its first international shipment of off-shore wind towers made by **Haizea Wind**, in quay AZ2, where the factory is located.

The sections were loaded onto the MV Nomadic Hjeltestad, a ship, destined for the port of Gavle (Sweden), where they will undergo a second assembly process, before being definitively set up in the high sea.

With 150 years of experience, **Bergé** is a specialist in loading/unloading and transport services of all sorts of special components and industrial equipment, in addition to being a reference operator in multi-modal logistical services, able to integrate the whole logistical chain, from origin to destination ■

## Implementation of Machine Learning techniques

**IDOM**, from its area specialised in Digital Port Transformation and in collaboration with top-ranking national and international ports, is promoting the introduction of Machine Learning and Artificial Intelligence tools for optimizing the planning of land and sea transport in the port environment.

These types of tools take advantage of the large amount of data generated by different information systems usually present in modern ports (PCS, PMS, TOS, etc.). The data is automatically recorded and analysed, simulating different operation alternatives and then recommending the best option, using Machine Learning and recurring neural networks.

Thanks to these innovative systems based on real time automatic data processing, ports are expected to be able to increase flexibility in operational decision-making, resulting reduced downtime and maximizing the efficiency of cargo flow in all companies in the Logistical-Port Community ■

## General agent for Greycarrier

**Ocean 7 Projects Spain**, with head office in **Bilbao**, has been appointed as an agent in Spain for the multicarrier company Greycarrier, specialised in transporting all types of cargo: ro-ro, breakbulk, out of gauge (oog), as well as heavy or bulk cargo and containers for special destinations for which there is no direct service from Europe.

Through its global network of agents, Greycarrier, with headquarters in Ossendrecht (The Netherlands), offers customised solutions to forwarding agents and clients for destinations points that are difficult to access, all under a single Bill of Lading and "lump sum all in" price, hand in hand with **Ocean 7 Projects Spain** ■

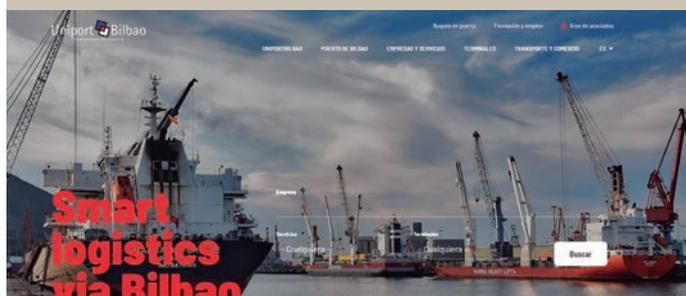
## UNIPORT

### New website

**Uniport** launched its new website in September. With an enhanced visual design and greater search capacity, it intends to display all the capabilities and services of the port of Bilbao through those that form the sector: its companies and administrations.

The new website- **www.uniportbilbao.es** - also contains the information system for companies associated to **Uniport**.

It also includes a renewed employment portal, placing at the disposal of the sector, in a structured manner, an organised selection of professionals looking for work ■



A port community at your service.

Desde todos los puntos de vista: económico, social, cultural... el PUERTO DE BILBAO es un factor



A port community at your service.



Video

## Regulations

### IN FORCE:

- Regulation (EU) 2017/352 of the European Parliament and of the Council of 15 February 2017 establishing a framework for the provision of port services and common rules on the financial transparency of PORTS. it shall apply from 24 March 2019

### IN PREPARATION:

- A Projected Royal Decree to approve the Regulations on Verification, prior to loading, of the Verified Gross Mass (VGM).

- Draft Royal Decree amending various regulatory rules to adapt them to the Land Transport Management Act and to the changes made in the regulations of the European Union. Land Transport Management Regulations (ROTT).

- Projected Royal Decree to determine the obligations of shipping agencies.

- Amendment of Royal Decree 1381/2002 of 20 December, on port facilities receiving waste generated by the vessels and cargo waste.

- Draft Royal Decree on the stowage regulations, establishing the foundations governing adaptation of the stevedore sector.

# Providing multimodal logistics to the BCLM Federation

Last September 12th, with the presence of the Basque Autonomous Government's Minister of Economic Development and Infrastructures, Arantxa Tapia, the official presentation of the **BASQUE COUNTRY LOGISTICS AND MOBILITY FEDERATION (BCLM) - FEDERACIÓN DE LOGÍSTICA AND MOVILIDAD DEL PAÍS VASCO** took place in the Bizkaia Aretoa building of the UPV/EHV (**University of the Basque Country**).

**BCLM** was born from the promotion of the Basque Administration, together with five associations with wide-ranging representation in the sector, with the aim of contributing to the development of the logistics and mobility strategy in the Basque Country, with public - private, public - public and inter-business cooperation.

Its vision, as defined in its first Strategic Plan, is: "To be a key agent in improving competitiveness of the chains of value of logistics and mobility, in cooperation, and to act as a body supporting Basque Public Administrations in the development and implementation of their sector strategy in the Basque Country".

Each of the associations participating in **BCLM** provides their knowledge and, at the same time, their specialization in:

- La logística multimodal (carretera, marítima, aérea, Multimodal logistics (road, sea, air, railway)
- Mobility of people
- Urban distribution of goods (DUM)
- The technology industry and ITS- Intelligent Transport Systems
- **BCLM** was also born with a vocation to add cooperation in a wide-ranging and complex sector framework, due to the countless chains of value that it integrates and which are also influenced by a wide range of regulations.

Founding associations: ATEIA Bizkaia-OLT and ATEIA Gipuzkoa-OLT (Associations of Forwarding Agents), GIPOINT (Association of users of the port of Pasaia), Mobility and Logistics Cluster of Euskadi (MLC ITS Euskadi) and **UNIPOINTBILBAO/ Port Community** ■



On July 17th, at the proposal of the Basque Government, **Ricardo Barkala** was appointed president of the **Port Authority of Bilbao** by the Ministry of Public Works, replacing Asier Atutxa.

Barkala is a merchant navy captain, holding a master's degree in Business Management by the University of the Basque Country and a master's degree in Corporate Management by the University of Deusto. He has carried out PhD courses in applied economy and he holds a diploma in advanced public intervention and regional economy studies.

For almost twenty-five years, he has occupied public different positions in the **City Council of Bilbao**.

In his last stage in the Council, among other responsibilities, he was deputy mayor; councillor in the area of public works, services, urban rehabilitation and public spaces; coordinator of sustainability and urban development policies; he presides the Water Consortium; is president of Surbisa; president of Bioartigas; board member for Municipal Housing; board member of the Company Bilbao Ría 2000; City Council representative in AVIP (International Association of Cities and Ports); member of the Contracting Board of Zorrotzaurre; representative in the Trust of the Port and Ría de Bilbao Foundation; member of the Board of Trustees of the Bilbao Maritime Museum Foundation; and vocal in the Board of Directors of the **Port Authority of Bilbao** ■



**Igor Salguero** was appointed director of the **Tepsa** terminal in Bilbao. Salguero is an Industrial Technical Engineer graduated from the University of Deusto, he has studied an MBA through the UNED and has participated in a Development Plan for managers, given by the IESE.

The new director of the Bilbao terminal has worked in different areas of business management, commercial, operations and plant management, in companies in the petrochemical sector and has wide-ranging experience in the hydrocarbon storage and transport by piping sectors.

**TEPSA**, a pioneering company in reception, storage and re-dispatching of bulk liquids, has recently celebrated 25 consecutive years of ISO 9001 quality certification ■

# WE JOIN FORCES TO ADVANCE

Working together on the continuous improvement and innovation in competitiveness to promote the port of Bilbao, ... because progress is not made alone

686 Transportes Logísticos y Portuarios	Cementos Lemona	JF Hillebrand Spain	(SPRI) Sociedad para la
A. Pérez y Cía.	CMA CGM IbéricaU.	Kuehne & Nagel	Transformación Competitiva
Abra Store International	Colegio Oficial de Agentes y Comisionistas de Aduanas	MacAndrews	Subdelegación del Gobierno en Bizkaia
Access World (Spain)	Compañía de Remolcadores Ibaizabal	Maersk Spain	- Dependencia de Agricultura y Pesca/Inspección de Sanidad Vegetal Exterior e Inspección de Sanidad Animal Exterior
Acciona Forwarding	Compañía Logística de Hidrocarburos, CLH	Marítima Davila Bilbao	- Dependencia de Sanidad y Política Social
Acideka	Consignaciones Toro y Betolaza	Marítima Euroship	T. Acha Cargo
Agencia Marítima Artiach Zuazaga	Consortio del Depósito Franco de Bilbao	Marmedsa Noatum Shipping Agency	T.Titán
Agencia Marítima Condominas Bilbao	Consulmar	Mediterranean Shipping Company España - MSC	Tecniruta-Concisa
Albors Galiano Portales	Corp. de Prácticos del Puerto y Ría de Bilbao	Metransit Norte	Tecnologías Vascas (Tecnovas)
Alex Stewart Assayers Ibérica	Dachser Spain Air & Sea Logistics	MGM & Asociados, Correduría de Seguros	Terminales Portuarias (Tepsa)
Amarradores Puerto de Bilbao	DBA Bilbao Port	Ministerio de Industria, Comercio y Turismo Dirección Territorial de Comercio en el País Vasco - Servicio de Inspección SOIVRE	Tiba Spain
Amilibia & Lavandero Abogados	Debusman Pastrana	Multitrade Spain	Tradebe Puerto Bilbao (Linersa)
Aon Gil y Carvajal	Dependencia Regional de Aduanas e IIEE del País Vasco	Naviera Murueta	Tráficos y Servicios Elorza y Cía.
Aparkabisa	Depósitos de Comercio Exterior S.A. (Decoexsa)	Nervión Internacional	Trans European Transport Suardiáz
Araba Logística (Arasur)	DFDS Logistics Ibérica	Nippon Express de España	Transitia
Asetravi - Asociación Empresarial de Transporte por Carretera y Logística de Bizkaia	Diputación Foral de Bizkaia	Nirint Iberia	Transportes Astra, S. Coop.
ASK Chemicals España	E. Erhardt y Cía	Noatum Container Terminal Bilbao	Transportes del Puerto de Santurtzi, S. Coop.
Asociación Vizcaína de Capitanes de la Marina Mercante	Embalajes Arechaederra	Nordex / ACCIONA Windpower	Transportes González Eurotrans
Asthon Cargo Bilbao	Embalan3, Sistemas de Embalaje	Novocargo Projects	Transportes y Grúas Aguado
Autoridad Portuaria de Bilbao	Erhardt Proyectos	Operinter Traimer	TransVol Sdad. Cooperativa
Auxema Stemmann Española	Esergui	Orient Overseas Container Line (Spain) (OOCL)	Trincas y Jarcias
Ayuntamiento de Bilbao	Eusko Jaurlaritz - Gobierno Vasco	Petróleos del Norte (Petronor)	Tubacex
Bahía de Bizkaia Electricidad (BBE)	FCC Ámbito	Progeco Bilbao	Universidad del País Vasco - UPV/EHU
Bahía de Bizkaia Gas (BBG)	Fracht Project Logistics	Puerto Seco Azuqueca de Henares	Vapores Suardiáz Norte
Befesa Zinc Aser	Frigoríficos Portuarios del Norte (Frioport)	Saisa Port	Vasco Catalana Group
Bergé Marítima Bilbao	Gefco España	Schenker Logistics	Vasco Shipping Services
Bilbao Aduanas - Biladu	Haizea Wind	Seatrans Maritime	Vinatrans Bizkaia
Bilbao Exhibition Centre (BEC)	Hamburg Sud Bilbao	Serport Gestión	W.E.C Lines España
Bilbao Metropoli-30	Hapag Lloyd Spain	Serveco	
Bilogistik	Hijos de Cabanellas	Servicios Intermodales Bilbaoport (SIB Port)	
Bolloré Transport Logistics Spain	IDOM Consulting, Engineering, Architecture	Servicios Logísticos Portuarios (S.L.P.)	
Bridgestone Hispania	INEOS Sulphur Chemicals Spain	SGS Española de Control	
Brittany Ferries Bilbao	Ingeniería y Técnicas de Montajes Lointek	Sociedad Financiera y Minera - Cementos Rezola	
Bunge Ibérica	International Seamen's Club	Soldevilla Aduana	
Caixabank		Space Cargo Norte	
Cámara de Comercio, Industria y Navegación de Bilbao		Sparber Líneas Marítimas	
Cargor Bizkaia			





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